



ROLE OF STATE LEGISLATION IN INDUSTRIAL RELATION



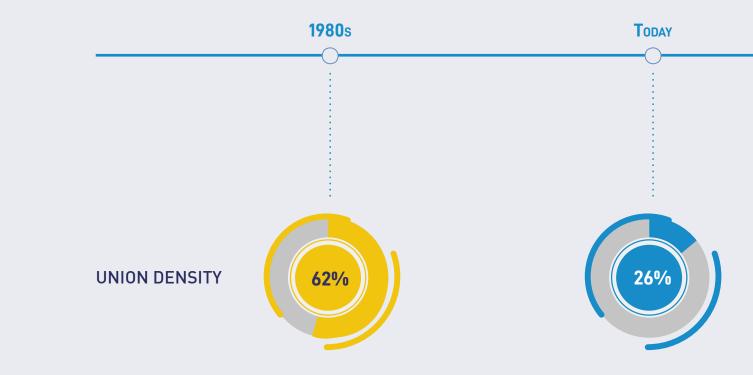
COLLECTIVE BARGAINING COVERAGE

> Collective bargaining is voluntarist and conducted primarily at the company level.

Legal protections are focused on the individual worker and serve to establish a "floor" of individual rights.

MAIN LABOUR UNIONS

ICTU (CONFEDERATION)









Industrial Relations





VIRAL Varieties of Industrial Relations in Aviation Lockdown



Air Transport Sector



AIR TRANSPORT

RANK OF IRISH AVIATION MARKET IN EUROPE (AS OF 2019)



RANK OF DUBLIN AIRPORT IN EUROPE (2019)



NUMBER OF PASSENGERS HOSTED BY DUBLIN AIRPORT (2019)



NUMBER OF PASSENGERS PER CAPITA HOSTED BY DUBLIN AIRPORT



NUMBER OF EMPLOYEES IN THE AIR TRANSPORT SECTOR

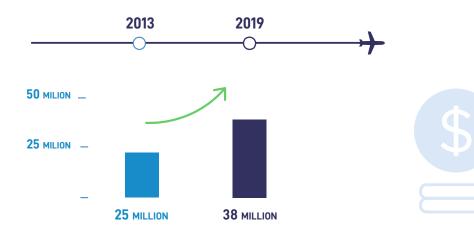


IN DUBLIN AIRPORT ALONE



TOTAL JOBS CREATED BY DUBLIN AIRPORT

GROWTH IN PASSENGER VOLUMES THROUGH IRISH AIRPORTS



Flagship Carrier: AIR LINGUS

1936 Year established 2006 Year privatised Year absorbed by IAG Group 2015

Airline profitability (last fiscal year pre-Covid)

Aer Lingus: €274.9 MILLION Ryanair: €1



INDUSTRIAL **RELATIONS IN THE IRISH AIR TRANSPORT SECTOR**

MAIN ACTORS

Fórsa (established in 2018 as an amalgamation of the Irish Municipal Public and Civil Trade Union (IMPACT), the Civil, Public and Services Union (CPSU), and the Public Service Executive Union (PSEU).)



Irish Airline Pilots' Association (IALPA) is a branch of Fórsa

Services, Industrial, Professional and Technical Union (SIPTU)

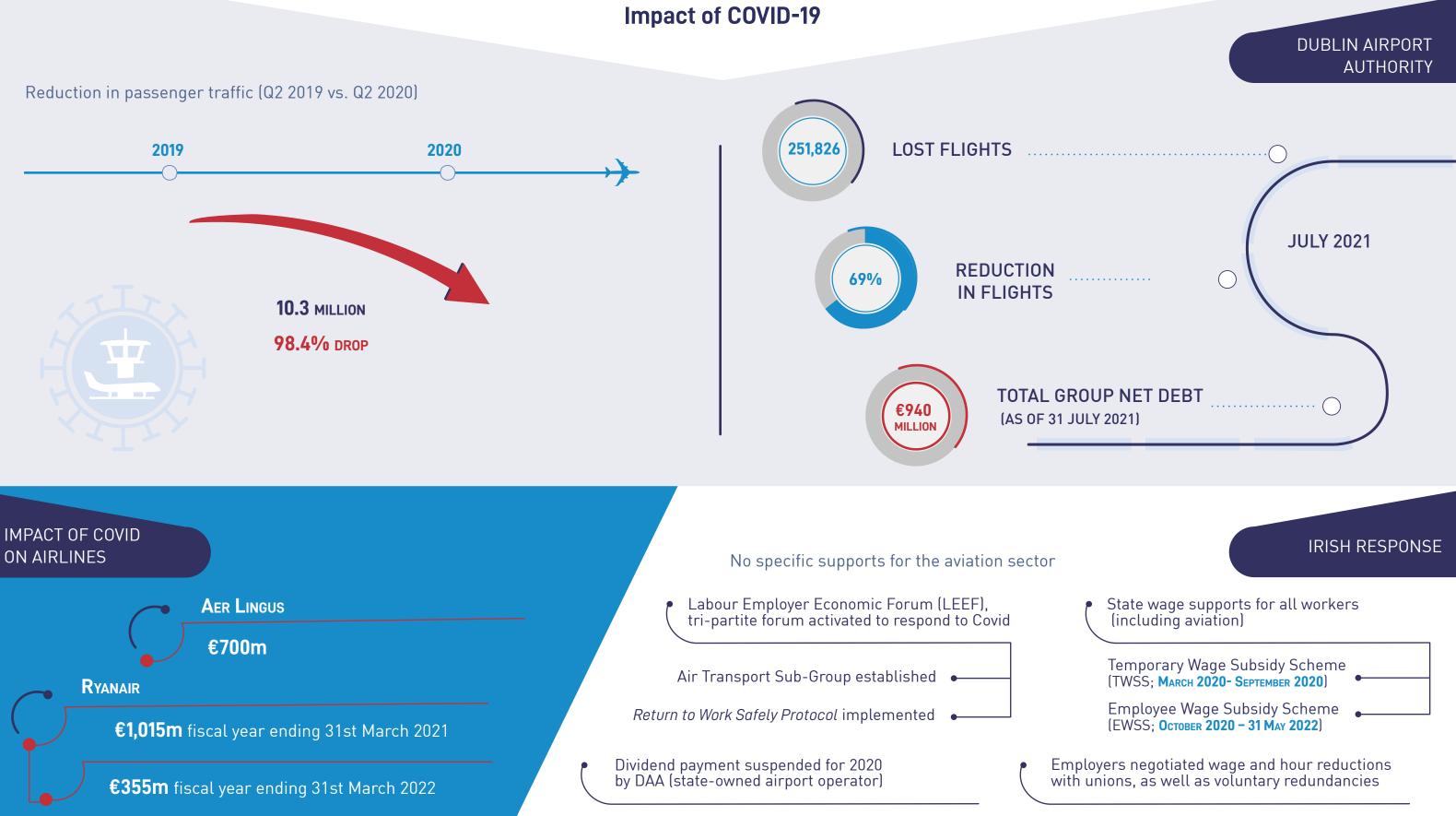
PERCENTAGE OF EMPLOYEES COVERED BY COLLECTIVE BARGAINING AGREEMENT (CBA) (ESTIMATED)















Trade unions: pushed to maintain separarate CLAs

Mandate: retail staff

Unite: craft workers

Connect: electricians

COMPROMISE

Joint agreement on a template for all CLAs

Maintain separate CLAs and conform each to common structure per the template







Case Studies





THE "QUID PRO QUO" OF JOB RETENTION AND WORK PRACTICE CHANGES

No compulsory redundancies or permanent changes to core terms and conditions

II. New Ways of Working (NWOW) plan: "follow the work" (i.e., cross-terminal working and the removal of Terminal One/Two and landside/airside demarcations); roster changes; teamworking; sanitisation; and the embracing of new technology and associated processes

III. Voluntary acceptance of NWOW plan would guarantee workers pay and hours of 80%

IV. NWOW workers returned to 100% pay in March 2021, all others remained at 60%



THE USE OF VOLUNTARY REDUNDANCIES

Three options:

Voluntary severance (for those with 4 years' a. service): 4 weeks pay per year of service in addition to statutory entitlements, and an allowance for educational support

b. Career break (for those with at least 1 year's servicel

Permanent reduced hours working (available с. to all)

- Outcomes: 11.
- Oversubscription of voluntary redundancy a.
- 25% of staff accepted b.
- Voluntary redundancies skewed toward more С. experienced workers



RELAND



Bargaining conducted virtually, not face-to-face

II. DAA bypassed unions to directly communicate to workers NWOW

> INDUSTRIAL RELATIONS **DURING THE RECOVERY**

"Catch-up" pay increases for lowest paid

II. 2022 agreement for 7.25% pay increase over two years

III. Balance-of-power shifting toward labour due to skilled-labour shortages fuelled by voluntary redundancies